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Kinect Energy, Inc. Acquires OnDemand Energy Solutions
Strategic Acquisition Expands Energy Supply Offerings across North America

February XX, 2018 – Plymouth, Minn. – Kinect Energy, Inc., a World Fuel Services company, recently announced the acquisition of OnDemand Energy (OnDemand) of Moon Township, Pennsylvania. The acquisition was completed on January 1, 2018.

OnDemand is an energy management firm serving commercial, industrial, and residential clients in its base markets of Pennsylvania, Ohio, and Maryland. The company provides electric and natural gas procurement services and manages thousands of clients across the Mid-Atlantic and Northeast regions.

“OnDemand is excited to be joining the Kinect Energy team,” said John Zbihley, president, OnDemand Energy. “Based on the load we represent, we are the largest energy management consultant in the Mid-Atlantic region and one of the largest in the nation. Joining Kinect Energy Group will allow us to grow and expand services even further across all of PJM and North America.”

OnDemand specializes in managing the complexities of energy supply, delivery, and consumption. They offer competitive energy management solutions that meet each individual client’s operational, financial, and risk tolerance requirements and are focused on helping business customers control the impact of energy on their bottom line.

OnDemand has been the exclusive energy management consultant for the Greater Cleveland Partnership (GCP)/Council of Smaller Enterprises (COSE) Energy Choice Program since 2012.

“OnDemand has done an incredible job delivering market leading energy products and services to our members. Their combination with Kinect Energy strengthens our energy program and will enable our members to realize a much broader and comprehensive suite of energy products and services while continuing to allow them to focus on their core business,” said Nicole Stika, Vice President, Energy Services for the GCP/COSE.

About OnDemand Energy

Founded in 1995 and headquartered in Pittsburgh, PA, OnDemand was established with the primary intent of helping our business customers manage their energy needs on both the supply and demand side of their meter. Our staff is comprised of more than 40 energy experts with over 250 years of combined experience in managing the complexities of energy supply, delivery and consumption while controlling the impact to our customers bottom line. To learn more, visit us at www.ondemandenergy.com.

About Kinect Energy Group

Kinect Energy Group was established in 2016 but the roots of the company have been around for decades. The company represents the collective talents of Bergen Energi, Nordisk Energipartner, U.S. Energy Services, UX Energy, Beach Front Energy, Public Utilities Board (Australia), Orchard Energy (UK) and KTM, Inc. Each company brought regional expertise and unique insights to make Kinect Energy Group who it is today: a leading global energy management company. For more information, visit www.kinectenergy.com.