



Making the Financial Case for Efficient Buildings with C-PACE

Program Agenda

8:00-8:10

Welcome

What is PACE Financing?

Introduction to Chris Jones

8:10-8:50

History of PACE Financing nationally and locally

Current status of the local market

Discussion of PACE Financing vs. traditional financing?

- “Money is Often Misunderstood” concept for project financing
- Advantages of using the Special Tax Assessment for PACE

8:50-9:30

PACE Application process (Chris Jones)

- Local Government role
- Existing Mortgage Lender considerations

PACE Case Studies (MAN Holdings)

Final Q&A

Course content and objective:

The course will provide the attendee an overview of a new financing option called Property Assessed Clean Energy or PACE. The State of Ohio has enacted legislation to allow local governments to authorize an “Energy Special Improvement District” whereby a commercial property owner can then install energy efficiency & renewable energy improvements and pay for the improvements via a voluntary Special Tax Assessment on the property tax bill for up to 25 years.